

**From the Desk of Eddie Murphy**

President of SpaceGuard Products, Inc.

*“People, process, and products,”* trademark slogan by self-made millionaire and host of “The Profit” –Marcus Lemonis

Thank you for your interest in SpaceGuard Products. As a small business owner, I give reverence to a quote from Marcus Lemonis, “If you don’t evolve, you die. I continually strive to evolve by managing these three-key components to business success—People, Process, and Products. If either one of them are out-of-control, our company isn’t successfully producing.”

**People**

First, our people at SpaceGuard Products are our most valuable asset. Having the “right” people in the “right” roles is crucial to our success. You’ll often see announcements that we’ve added new team members or create new positions in anticipation of what’s around the corner.

But what I am most proud of is how our team goes above-and-beyond to ensure your satisfaction.

Have you ever heard a smile over the phone? You have if you’ve called our office for a quote. And, when you did, you received a live person with a friendly voice committed, from the first call through our delivery and installation, to provide you with the most exceptional customer service experience. We are committed to the importance of personal relationships in the Internet Economy. We still travel for field support when so many other suppliers are quick to turn their backs to your problems.

**Products**

SpaceGuard offers two of the top leading industry brands in wire mesh security and safety technologies, FordLogan Woven Wire Partitions and BeastWire Mesh Guarding. The quality of our brands, which speak for themselves when you see them installed, are far superior to the competition. But more importantly, we never rest on the 30+ years of success. We believe in continuous innovation and improvement to meet your current needs.

FordLogan continues as the industry standard for all woven wire partitions, which is evident by its inclusion in so many new constructions specifications. While we could reside on our UNI-Mesh design that makes FordLogan the only true 1-1/2-inch diamond mesh product on the market, we continue to improve our gates and eliminate redundant assembly hardware.

BeastWire surpasses any other welded wire product on the market. Our simple, yet flexible design allows for easy installation and can be reconfigured at any time to fit your growing needs. Our innovation never ceases.

We have a pending patent on the first drop-in bracket for attaching our guarding to industrial pallet rack. We have the first panic bar exit device retrofit kit that can be used with any standard hinge gate on both our products and our competitors. And, we continue to develop unique strategies to offer better solutions that ship from stock.

## **Processes**

You've probably guessed by this point; our company focus is always on innovation and streamlining our processes to provide reliable products and services.

We have begun significant transformation this year that includes an aggressive strategy to automate and add inventive processes to not only improve our quality but to ensure we provide our team members with the safest and most exciting environment to work.

While we are not perfect, we are committed to continually evolving in the three main areas of a successful business—People, Products, and Processes. Whether you are seeking an employer who truly appreciates its employees or looking for the most exceptional quality and efficient wire mesh product on the market, I believe we can meet your needs.

Because, at SpaceGuard Products, we aspire to offer you **RESPECT**—

**RELIABILITY**—Deliver what we promise, when we've promised it.

**EXCELLENCE**—Provide superior quality through standardization and continuous improvement.

**SERVICE**—Provide unrivaled, first-rate service starting from concept and continuing beyond the serviceable product life.

**PARTNERSHIP**—Develop cooperative solutions through teamwork and effective communication. And, beyond our walls, serve and support our local and international community.

**EFFICIENCY**—Deliver comprehensive, effective solutions faster than our competition.

**CREATIVITY**—Lead in the development of cost-effective solutions through continuous innovation and emerging technologies.

**TRUST**—Deliver solutions and services with ethical integrity and accountability.

All of us, at SpaceGuard Products, are eager to be of service to you. Call us today and experience the **SpaceGuard Difference!**

Regards,

A handwritten signature in cursive script that reads "Eddie". To the right of the signature is a vertical line.

Eddie Murphy